

**Stapleton Master Community Association**  
**Est. Actuals vs. 2010 Budget**  
**January through December 2009**

|                                  | <u>EST. TOTAL</u>   | <u>10 BUDGET</u>    | <u>DIFF +/-</u>   | <u>DIFF +/-</u>                            |
|----------------------------------|---------------------|---------------------|-------------------|--------------------------------------------|
| <b>Ordinary Income/Expense</b>   |                     |                     |                   |                                            |
| <b>Income</b>                    |                     |                     |                   |                                            |
| 4010 · Assessments               | 1,925,413.57        | 2,066,099.00        | 140,685.43        | 7% Grownth in development                  |
| 4020 · PCMD                      | 623,892.09          | 755,667.00          | 131,774.91        | 17% Cooresponds with expense               |
| 4030 · Working Capital           | 46,662.00           | 48,000.00           | 1,338.00          | 3% Slight increase in sales                |
| 4040 · Collections               | 50,476.03           | 42,600.00           | -7,876.03         | -18% Budget the same as 09                 |
| 4060 · Pool Income               | 175,221.97          | 195,750.00          | 20,528.03         | 10% Increase in attendance and lessons     |
| 4070 · Event Income              | 39,024.52           | 53,500.00           | 14,475.48         | 27% Increase in sponsorships and rec camp  |
| 4080 · Other Income              | 16,217.90           |                     | -16,217.90        | Reallocating some facilities rental income |
| <b>Total Income</b>              | <b>2,876,908.08</b> | <b>3,161,616.00</b> |                   |                                            |
| <b>Expense</b>                   |                     |                     |                   |                                            |
| 5010 · Administration & Payroll  | 459,338.93          | 527,912.00          | 68,573.07         | 13%                                        |
| 5020 · Office & Community Room   | 87,354.22           | 89,184.00           | 1,829.78          | 2%                                         |
| 5030 · Assessment Management     | 125,044.09          | 137,780.00          | 12,735.91         | 9%                                         |
| 5040 · Professional Services     | 41,722.98           | 41,600.00           | -122.98           | 0%                                         |
| 5060 · Insurance                 | 78,376.46           | 91,125.00           | 12,748.54         | 14%                                        |
| 5100 · Programming & Events      | 163,429.36          | 203,800.00          | 40,370.64         | 20%                                        |
| 5210 · SMCA Grounds Maint.       | 403,292.03          | 372,200.00          | -31,092.03        | -8%                                        |
| 5220 · SMCA Utilities            | 108,670.20          | 103,000.00          | -5,670.20         | -6%                                        |
| 5300 · PCMD Grounds Maint.       | 473,845.53          | 600,216.00          | 126,370.47        | 21%                                        |
| 5320 · PCMD Utilities            | 131,751.06          | 137,450.00          | 5,698.94          | 4%                                         |
| 5330 · Central Park              | 450.00              | 0.00                | -450.00           |                                            |
| 5400 · Pool Operations           | 534,108.65          | 531,825.00          | -2,283.65         | 0%                                         |
| 5500 · Other Expenses            | 623.49              | 64,020.00           | 63,396.51         |                                            |
| 5900 · Restricted Fund Transfers | 255,504.00          | 261,504.00          | 6,000.00          | 2%                                         |
| <b>Total Expense</b>             | <b>2,863,511.00</b> | <b>3,161,616.00</b> | <b>298,105.00</b> | <b>0.71</b>                                |
| <b>Net Ordinary Income</b>       | <b>13,397.08</b>    | <b>0.00</b>         | <b>-13,397.08</b> | <b>-0.71</b>                               |
| <b>Other Income/Expense</b>      |                     |                     |                   |                                            |
| <b>Other Income</b>              |                     |                     |                   |                                            |
| 6010 · Reserve Funds             | 233,293.92          | 232,704.00          | -589.92           |                                            |
| 6020 · Improvement Fund          | 30,000.00           | 36,000.00           | 6,000.00          |                                            |
| 6050 · Community Fund            | 16,670.98           | 3.00                | -16,667.98        |                                            |
| <b>Total Other Income</b>        | <b>279,964.90</b>   | <b>268,707.00</b>   | <b>-11,257.90</b> | <b>0.00</b>                                |
| <b>Other Expense</b>             |                     |                     |                   |                                            |
| 7000 · Reserve Fund Projects     | 77,514.00           | 125,000.00          | 47,486.00         |                                            |
| 7020 · Improvement Projects      | 45,379.52           | 36,000.00           | -9,379.52         |                                            |
| 7050 · Community Fund Projects   | 500.00              | 500.00              | 0.00              |                                            |
| <b>Total Other Expense</b>       | <b>123,393.52</b>   | <b>161,500.00</b>   | <b>38,106.48</b>  | <b>0.00</b>                                |
| <b>Net Other Income</b>          | <b>156,571.38</b>   | <b>107,207.00</b>   | <b>-49,364.38</b> | <b>0.00</b>                                |
| <b>Net Income</b>                | <b>169,968.46</b>   | <b>107,207.00</b>   | <b>-62,761.46</b> | <b>-0.71</b>                               |